



Partner Teacher Program

1. Program Overview

The Partner Teacher Program allows qualified graduates to deliver Mind Body Education (MBE) courses **on-campus in their own locality**. Each Partner Teacher creates and manages their own local campus, which is recognised as part of MBE, while operating as an **independent contractor**.

Partner Teachers focus primarily on **teaching**, while MBE provides all **marketing, administration, enrolments, and payment management**.

2. Role and Responsibilities of Partner Teachers

- **Venue:** Partner Teachers are responsible for finding, booking, and paying for their teaching venue.
 - **Teaching:** Deliver the course content and support students throughout their learning journey.
 - **Student Needs:** Ensure students are cared for in relation to their learning and classroom experience.
 - **Printing:** Print student course materials for each class (reimbursed by MBE upon invoice).
 - **Local Promotion:** Circulate MBE-provided flyers in the local area to attract students.
 - **Scheduling:** Provide venue locations and course dates at least **3 months in advance** so MBE can market effectively.
 - **Technology:**
 - Maintain a Zoom account (self-funded) for team meetings.
 - Use the MBE-provided email address for student and organisational communication.
 - Have access to a computer for email and administration tasks.
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3. What Mind Body Education Provides

- **Marketing:** All advertising and student enrolment marketing.
- **Administration:** Full management of enrolments, including issuing invoices, receipts, and payment plans.
- **Materials:** All program materials in printed form, suitable for on-campus delivery.
- **Ongoing Support:**
 - Weekly team meetings (via Zoom) for training, support, and peer connection.
 - Initial teacher training via Zoom to build skills and confidence.

- **Campus Security:**
 - No other campus will be established within a **1.5-hour drive** of your campus.
 - Ongoing marketing ensures waiting lists for future intakes, supporting long-term growth.
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4. Contractual Commitments

- **Duration:** Partner Teachers must commit to teaching the full duration of the course once commenced.
 - **Early Exit:** If a teacher leaves before course completion:
 - An **early exit fee of \$500 per undelivered class with enrolled students** applies.
 - The Partner Teacher forfeits future payments from student fees.
 - Venue obligations cease immediately.
 - **Conduct:**
 - If three current students submit written complaints of unsuitable conduct, MBE may end the contract without compensation or further payments.
 - **Renewals:**
 - Contracts are renewable annually.
 - The **Training and On-boarding Fee** is a one-off payment (not required for future renewals).
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5. Professional Requirements

- Must be a **graduate of the course they intend to teach**.
 - Must hold **professional insurance** and **IICT membership**.
 - Must have an **ABN** (Australian Business Number) If in Australia.
 - Must pay the **Training and On-boarding Fee of \$5,000 AUD + GST** to join the program.
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6. Financial Structure

- **Revenue Share:** All enrolment fees are split **50/50** between MBE and the Partner Teacher.
 - **Payments:**
 - Partner Teachers receive 50% of full enrolment fees (including GST) and 50% of instalments from payment plans.
 - Payments are made weekly, once funds have cleared.
 - Printing costs are reimbursed within one week of invoicing MBE.
 - **Venue Costs:** Paid directly by the Partner Teacher from their share of enrolments.
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7. Enrolments and Class Sizes

- **Minimum Numbers:**

- Partner Teachers may determine their own minimum numbers below 10.
 - Classes automatically commence when 10 or more students are enrolled.
 - **Maximum Numbers:**
 - Each class is capped at 20 students to ensure quality delivery.
 - Additional students may be placed on a waiting list or allocated to a new intake.
 - **Student Guarantees:**
 - While MBE has a strong vested interest in filling classes, **enrolment numbers cannot be guaranteed.**
 - MBE will continue advertising even once classes are full, ensuring future waiting lists.
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8. Example of Potential Income

Average enrolment fees per course:

- **Meditation Teacher Training (12 weeks)** – \$1,200 + GST
- **HICAT (6 months)** – \$2,500 + GST
- **Master Practitioner in Holistic Art Therapy (1 year)** – \$5,000 + GST
- **Master Practitioner of Holistic Counselling (1.5 years)** – \$7,000 + GST
(Fees are higher on payment plans.)

Worked Example (HICAT):

- Run one class from January–June and a second from July–December.
 - 15 students per class = 30 students per year.
 - Student fee: \$2,500 + GST.
 - Partner Teacher share: **\$37,500** (50%).
 - Venue cost (at \$300 per session × 40 weeks): **\$12,000.**
 - **Net income:** approx. **\$25,500 per year** (min) for one class per week (≈ \$637 per class).
 - Running two or three classes per week would double or triple this income.
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9. Application and Availability

- Limited partnership agreements are available in each state.
- The program is **open now**, with Partner Teachers beginning classes in **Term 1, 2026.**
- Not all locations are available.

Apply here: <https://form.jotform.com/252438223696059>

Please contact Isabelle Cunningham with any questions you may have at:
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